## Government of Pakistan

## **National Vocational and Technical Training Commission**

## **Prime Minister's Hunarmand Pakistan Program**

"Skills for All"



Course Contents / Lesson Plan
Course Title: Drilling & Drilling Fluids Technology

**Duration:** 3 Months

### **Trainer Name Course Title Drilling and Drilling Fluids Technology** Employable skills and hands on practice for Drilling Field **Objectives** and **Expectations** This course offers a broad, cross-disciplinary learning experience for students looking to pursue careers in Drilling field. The main objective of the course is to acquaint student with the span of a wide range of Drilling techniques and build skills in them handle/supervise to the Drilling In this course students are introduced to key aspects of the Oil well planning, nature of rock, health and safety aspects, drilling tools/equipment introduction and handling procedure. so that they can enter the market as strong candidates for beginner to Oil & Gas Drilling related jobs. Main Expectations: In short, the course under reference should be delivered by professional instructors in such robust hands- on manner that the trainees are comfortably able to employ their skills for earning money (through wage/employment) at its conclusion. This course thus clearly goes beyond the domain of the traditional training practices in vogue and underscores an expectation that a market centric approach will be adopted as the main driving force while delivering it. The instructors should therefore be experienced enough to be able to identify the training needs for the possible market roles available out there. Moreover, they should also know the strengths and weaknesses of each individual trainee to prepare them for such market roles during/after the training. Specially designed practical tasks to be performed by the trainees have been included in the Annexure-I to this document. The record of all tasks performed individually or in groups must be preserved by the management of the training Institute clearly labeling name, trade, session etc so that these are ready to be physically inspected/verified through monitoring visits from time to time. The weekly distribution of tasks has also been indicated in the weekly lesson plan given in this document. ii-The trainees would also be encouraged to venture into employment and exposed to the main requirements in this regard. It is also expected that a sense of civic duties/roles and responsibilities will also be inculcated in the trainees to make them responsible citizens of the country. iii-A module on Work Place Ethics has also been included to highlight the importance of good and positive behavior at work place in the line with the best practices elsewhere in the world. An outline of such qualities has been given in the Appendix to this document. Its importance should be conveyed in a format that is attractive and interesting for the trainees such as through PPT slides +short video documentaries. Needless to say that if the training provider puts his heart and soul into these otherwise non-technical components, the image of Pakistani workforce would undergo a positive transformation in the local as well as international job In order to maintain interest and motivation of the trainees throughout the course, modern techniques such as: Motivational Lectures **Success Stories Case Studies** These techniques would be employed as an additional training tool wherever possible (these are explained in the subsequent section on Training Methodology). Lastly, evaluation of the competencies acquired by the trainees will be done objectively at various stages of the training and proper record of the same will be maintained. Suffice to say

that for such evaluations, practical tasks would be designed by the training providers to gauge

the problem solving abilities of the trainees.

#### (i) Motivational Lectures

The proposed methodology for the training under reference employs motivation as a tool. Hence besides the purely technical content, a trainer is required to include elements of motivation in his/her lecture. To inspire the trainees to utilize the training opportunity to the full and strive towards professional excellence. Motivational lectures may also include general topics such as the importance of moral values and civic role & responsibilities as a Pakistani. A motivational lecture should be delivered with enough zeal to produce a deep impact on the trainees. It may comprise of the following:

- Clear Purpose to convey message to trainees effectively.
- Personal Story to quote as an example to follow.
- Trainees fit so that the situation is actionable by trainees and not represent a just idealism.
- Ending Points to persuade the trainees on changing themselves

A good motivational lecture should help drive creativity, curiosity and spark the desire needed for trainees to want to learn more. Impact of a successful motivational strategy is amongst others commonly visible in increased class participation ratios. It increases the trainees' willingness to be engaged on the practical tasks for longer time without boredom and loss of interest because they can clearly see in their mind's eye where their hard work would take them in short (1-3 years); medium (3 -10 years) and long term (more than 10 years).

As this tool is expected that the training providers would make arrangements for regular well planned motivational lectures as part of a coordinated strategy interspersed throughout the training period as suggested in the weekly lesson plans in this document.

#### Course related motivational lecture online link is available in annexure II

#### (ii) Success Stories

Another effective way of motivating the trainees is by means of Success Stories. Its inclusion in the weekly lesson plan at regular intervals has been recommended till the end of the training. A success story may be disseminated orally, through a presentation or by means of a video/documentary of someone that has risen to fortune, acclaim, or brilliant achievement. A success story shows how a person achieved his goal through hard work, dedication and devotion. An inspiring success story contains compelling and significant facts articulated clearly and easily comprehendible words. Moreover, it is helpful if it is assumed that the reader/listener knows nothing of what is being revealed. Optimum impact is created when the story is revealed in the form of:

- Directly in person (At least 2-3 cases must be arranged by the training institute)
- Through an audio/ videotaped message (2-3 high quality videos must be arranged by the training institute)

It is expected that the training provider would collect relevant high quality success stories for inclusion in the training as suggested in the weekly lesson plan given in this document.

Suggestive structure and sequence of a sample success story and its various shapes can be seen at annexure III.

#### (iii) Case Studies

Where a situation allows, case studies can also be presented to the trainees to widen their understanding of the real life specific problem/situation and to explore the solutions.

In simple terms, the case study method of teaching uses a real life case example/a typical case to demonstrate a phenomenon in action and explain theoretical as well as practical aspects of the knowledge related to the same. It is an effective way to help the trainees comprehend in depth both the theoretical and practical aspects of the complex phenomenon in depth with ease. Case teaching can also stimulate the trainees to participate in discussions and thereby boost their confidence. It also makes class room atmosphere interesting thus maintaining the trainee interest in training till the end of the course.

Depending on suitability to the trade, the weekly lesson plan in this document may suggest case studies to be presented to the trainees. The trainer may adopt a power point presentation or video format for such case studies whichever is deemed suitable but it's important that only those cases are selected that are relevant and of a learning value.

The Trainees should be required and supervised to carefully analyze the cases.

	For the purpose they must be encouraged to inquire and collect specific information / data, actively participate in the discussions and intended solutions of the problem / situation.  Case studies can be implemented in the following ways:  i. A good quality trade specific documentary ( At least 2-3 documentaries must be arranged by the training institute)  ii. Health &Safety case studies (2 cases regarding safety and industrial accidents must be arranged by the training institute)  iii. Field visits( At least one visit to a trade specific major industry/ site must be arranged by the training institute)
Entry-level of trainees	Matric
Learning Outcomes of the course	<ul> <li>By the end of this course, students will be able to:</li> <li>Gain the basic skills and knowledge needed to undertake entry-level operational roles at a Drilling site;</li> <li>this will enable learners to begin their career in one of themining pathways available in the workplace.</li> <li>Understand the basics of Drilling field.</li> <li>Understand cost estimation of a Drilling project while considering time and quality management techniques</li> <li>Communicate ideas regarding projects through proper communication techniques</li> <li>Develop an understanding of the properties and nature of the minerals.</li> <li>Analyze, interpret, and evaluate the quality of mineral produced</li> <li>Understand the role and functions of human &amp; other required resources and their proper utilization</li> <li>Monitor and overcome the risks involved in the whole drilling process</li> </ul>
Course Execution Plan	The total duration of the course: 3 months (12 Weeks) Class hours: 4 hours per day Theory: 20% Practical: 80% Weekly hours: 20 hours per week Total contact hours: 240 hours
Companies offering jobs in the respective trade	<ul> <li>1- Multinationals</li> <li>2- Oil &amp; Gas based industries/companies (OGDCL,PPL,MOL,MARI PETROLEUM</li> <li>3- Drilling Contractor</li> <li>4- Drilling Consultancies</li> </ul>
Job Opportunities	<ul> <li>Drilling Technician</li> <li>Assistant Driller</li> <li>Junior Driller</li> <li>Drilling support worker</li> </ul>
No of Students	25
Learning Place	Classroom / Labs/ Drilling Field (if any)

# Instructional Resources

 Heriot watt "Drilling Engineering" Carl Gatlin, ""Petroleum Engineering – Drilling and Well Completions.

#### **Drilling Assistant**

- Larry W. Lake, "Petroleum Engineering Handbook"
- Hussain Rabia, "Well Engineering and Construction".
- #PEGATE #Petroleum Engineering #GATE2021
- Larry W. Lake, "Petroleum Engineering Handbook"
- OSHA Field Safety and Health Manual"U.S. Department of Labor Occupational Safety and Health Administration, 1998.

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https://youtu.be/M6tic OcNPY?si=H7rfYUfvG nOT88G. https://youtu.be/2j9PGKAlcOY?si=wNrQjPWxYKhph-MT

### **MODULES**

Weeks	Module Title	Day	Hour	Learning Units	Tasks
			1	Introduction to Petroleum	
			2	Origin of Petroleum	
		1	3	History of Drilling in oil and gas	
				well	
			4	History of Drilling in oil and gas well	
			1	introduction to different drilling	
			-	companies working in World	
			2	introduction to different production and servicing	
		2		companies working in World	Task 1
			3	Describe OPEC	
	History of Petroleum and		4	History to Petroleum and Gas	
Week 1	Gas Industry in World		•	Industry in Pakistan	
			1	Petroleum Exploration Methods	
			2	Give introduction to petroleum	
		3		Exploration methods	
			3	Direct indications methods	
			4	Geological exploration methods	
			1	Geological exploration methods	
		4	2	Geophysical exploration methods	
			3-4	Geophysical exploration methods	
		5	1 -4	Discussion and evaluation of tasks	
			1	Drilling operation Techniques	
		1	2	Introduction and background	
		1	3	Cable Tool Drilling	
			4	Cable Tool Drilling Components	
			1	Merit of Cable Tool Drilling	
	Drilling Techniques in Oil	2	2	Disadvantages of Cable Tool Drilling	Task 2
Week 2	,		3	Process of Cable Tool Drilling	
			4	Process of Cable Tool Drilling	-
			1	Introduction To Rotary Drilling	
		2	2	Component of Rotary Drilling Rig	
		3	3	Power System of Drilling Rig	
			4	Hoisting System	
			1	Circulation system	
		4	2	Circulation system	

			3	Rotary system	
			4	Rotary system	
			1	Well control system	
		5	2	Well control system	
		Э .	3	Well-Monitoring system	Task 3
			4	Well-Monitoring system	
			1	Introduction to Health, Safety and Environment	
		1	2	Personal protective equipment (PPE's)	Task 4
		1	3	Personal protective equipment (PPE's)	1036 4
			4	Personal protective equipment (PPE's)	
			1	Oil field Accidents	
			2	Types of accidents	
Week 3	Health, Safety & Welfare	2	3	Factors Causing Accidents	
			4	Factors Causing Drilling Accidents	
			1	Analysis and causes of accidents	
		3	2	Prevention of Accidents	
			3-4	Accidents due to hand tools	Task 5
		4	1	Workshop safety	
		4	2-4	Fire extinguisher Equipment	
		5	1-4	Field Visit and practical	
				demonstration	
		1	1-4	Introduction to Directional drilling	
		2	1-4	Application of Directional drilling	
	Directional Drilling	3	1-4	Horizontal drilling Components	Task 6
Week 4	Techniques	4	1-4	Horizontal drilling Components	
		5	1-4	Tutorials and demonstration	
		1	1-4	Introduction to Drilling Fluids	
		2	1-4	Basic functions of a drilling fluid	Task 7,8,9
Week 5 Composition and Nat of Drilling Fluids		2	1-2	Classification of drilling muds	1431(7,0,3
			3-4	Classification of drilling muds	
	Composition and Nature of Drilling Fluids	3	1-4	Composition and specific Function of each type	
		4	1-2	Advantages of Drilling fluids	
			3-4	Disadvantages of Drilling fluids	
		5	1-4	Discussion and evaluation of tasks	

		1	1-4	CV development technique	
		2	1-4	Entrepreneurship guideline	
Week 6	Evaluation	3	1-4	Group discussion	
		4	1-4	Presentation	
		5	1-4	Mid Term	
		1	1-4	Introduction to casing of oil well	
		2	1-4	Introduction to cementing of oil well	
	Well Casing and		1-2	General function of casing strings	
Week 7	Cementing	3	3-4	Basic functions of primary cementing	Task 10
		_	1-3	purpose of auxiliary cementing equipment	
		4	4	State different types of cement and additives used	
		5	1-4	State Squeeze cementing	
		1	1-4	Give introduction to well completion.	
		2	1-4	Methods of well completion	
			1-2	Open hole Completion	
	Well Completion and	3	3-4	Screen liner completion	Task 11
Week 8	Production		1	Single Completion with packer	
			2	Dual zone completion	
		4	3	Selective zone completion	
			4	Multiple completions	
		5	1-4	Demonstration and Discussions	
		1	1-4	Introduction to Drilling Problems .	
			1-2	Describes Blow out	
		2	3-4	Describes kick	
Week 9	Understand Drilling Problems and Fishing		1-2	Describe Shut In and Kill Procedures.	Task-12-13
FIODICITIS AND FISHING	3	3-4	Introduction to Fishing operation		
		4	1-4	problems leading to a Fishing Job	
		5	1-4	Fishing job tool	
Week		_	1-2	Introduction to drill string	Task 14
10	Drill String Technology	1	3-4	Component of drill string	

		2	1-4	Bottom hole assembly(BHA)	
		3	1-2	Drill collar and heavy drill collar	
			3-4	Functions of drill collars	
		4	1-2	Functions of HWDP	
		4	3-4	Major benefits of HWDP	
		_	1-2	Stablizer,Remer,jar,shock sub	
		5	3-4	Discussion and evaluation	
		1	1-4	Introduction to Drill bit	
Week		2	1-4	State types of bits	Task 15
11	Drilling Bits	3	1-4	Describe Roller cone bits	14511 25
		4	1-4	Describes fixed cutter bits	
		5	1-4	Introduction to drill bit selection and evaluation factors	
Week 12	Final Exams				

## Annexure-I:

## Tasks for Certificate in Drilling & Drilling Fluids Technology

Task No	Task	Description	Week
1.	Rock structure	Types of sedimentary rocks structure, composition etc.	Week 1
2.	Rotary Drilling Technique	Draw sketch rotary Drilling Rig	
3.	Circulating Drilling	To draw sketch of a Circulation system and label its components	Week 2
4.	PEE'S Equipment	Perform practical of PPE	Week 3
5.	Fire Extinguisher uses	Perform uses of Fire Extinguisher	
6.	Directional Drilling	Draw sketch of Directional Drilling	Week 4
7.	Measure with mud Balance	Perform to measure mud density,	Week 5
8.	Measure with Marsh Funnel	Perform mud viscosity with marsh funnel	
9.	Measure with Viscometer	Measure Gel strength with viscometer	
10.	Well Casing & Cementing	Sketch of casing and cementing	Week 7
11.	Rig site visit (if possible)	Practical drilling exercise	Week 8
12.	Understand Drilling Problems and Fishing	Blow out Preventer Diagram	Week 9
13.	Fishing job	Fishing job equipment diagram	
14.	Drill String Technology	Complete diagram of Drill String	Week-10
15.	Drilling Bits	Draw Different diagram of Drill Bit	Week-11

## Motivational Lectures and resources Drilling & Drilling Fluids Technology

What Is the Role of Good Manners in the Workplace? By Qasim Ali Shah | In Urdu

https://www.youtube.com/watch?v=Qi6Xn7yKIIQ

Hisham Sarwar Motivational Story | Pakistani Freelancer

https://www.youtube.com/watch?v=CHm BH7xAXk

**Project management book** 

http://www.opentextbooks.org.hk/system/files/export/15/15694/pdf/Project Management 15694.pdf

#### Sample of Tenders

https://www.business.qld.gov.au/running-business/marketing-sales/tendering/improve-approach/capability/response

https://www.business.qld.gov.au/running-business/marketing-sales/tendering/improve-approach/tender/glossary

https://www.slideshare.net/TenderProcess/tender-process-27047746

#### **Proposal writing**

https://www.fool.com/the-blueprint/project-proposal/

https://www.icertglobal.com/What-is-the-Importance-of-Project-Integration-Management-to-Ensure-Project-Success/detail

#### **Planning & Integration**

https://www.youtube.com/watch?v=s1qdDRGzK9g

- 1. Society of Petroleum Engineers (SPE):
  - Website: SPE Drilling and Completions
  - SPE provides valuable resources, technical papers, and articles related to drilling and completions.
- 2. IADC (International Association of Drilling Contractors):
  - Website: IADC
  - IADC offers technical resources, publications, and information on drilling industry standards.
- 3. Oil & Gas Journal:

- Website: Oil & Gas Journal
- The Oil & Gas Journal provides articles, news, and technical information on various aspects of the oil and gas industry, including drilling technology.

#### 4. Schlumberger Oilfield Glossary:

- Website: Schlumberger Oilfield Glossary
- A comprehensive glossary of terms related to drilling, well logging, and other oilfield operations.

#### 5. **Drilling info (Envious):**

- Website:www Drilling info
- Envious provides various tools and information related to oil and gas exploration, including drilling activity reports.

#### 6. Rigzone:

- Website: www.Rigzone
- Rigzone offers news, job postings, and industry information, including articles on drilling technology.

#### 7. AAPG (American Association of Petroleum Geologists):

- Website: www. <u>AAPG</u>
- AAPG provides resources and publications related to petroleum geology, which is closely linked to drilling operations.

#### 8. OnePetro:

- Website: www.OnePetro
- One Petro is a multi-society library that provides a comprehensive collection of technical documents related to the oil and gas industry, including drilling technology.

#### 9. OilfieldWiki:

- Website: www.OilfieldWiki
- OilfieldWiki is a collaborative platform that compiles information on various topics related to the oil and gas industry, including drilling.

#### Annexure-III

#### SUGGESTIVE FORMAT AND SEQUENCE ORDER OF MOTIVATIONAL LECTURE.

#### Mentor

Mentors are provided an observation checklist form to evaluate and share their observational feedback on how students within each team engage and collaborate in a learning environment. The checklist is provided at two different points: Once towards the end of the course. The checklists are an opportunity for mentors to share their unique perspective on group dynamics based on various team activities, gameplay sessions, pitch preparation, and other sessions, giving insights on the nature of communication and teamwork taking place and how both learning outcomes and the student experience can be improved in the future.

### Session- 1 (Communication):

Please find below an overview of the activities taking place Session plan that will support your delivery and an overview of this session's activity.

#### Session- 1 OVERVIEW

#### Aims and Objectives:

- To introduce the communication skills and how it will work
- Get to know mentor and team build rapport and develop a strong sense of a team
- Provide an introduction to communication skills
- Team to collaborate on an activity sheet developing their communication, teamwork, and problem-solving
- Gain an understanding of participants' own communication skills rating at the start of the program

Activity:	Participant Time	Teacher Time	<b>Mentor Time</b>
Intro Attend and			
contribute to the			
scheduled.			
Understand good			
communication skills			
and how it works.			
Understand what			
good communication			
skills mean			
Understand what			
skills are important			
for good			
communication skills			
Key learning	Resources:		Enterprise skills
outcomes:			developed:
<ul> <li>Understand the</li> </ul>	<ul> <li>Podium</li> </ul>		<ul><li>Communication</li></ul>
communication	<ul> <li>Projector</li> </ul>		<ul><li>Self Confidence</li></ul>
skills and how it	<ul> <li>Computer</li> </ul>		<ul><li>Teamwork</li></ul>
works.	<ul> <li>Flip Chart</li> </ul>		
<ul> <li>Understand what</li> </ul>	<ul> <li>Marker</li> </ul>		
communication			
skills mean			
<ul> <li>Understand what</li> </ul>			
skills are important			
for communication			
skills			

Schedule	Mentor Should do
Welcome:	Short welcome and ask the <b>Mentor</b> to introduce him/herself.
5 min	Provide a brief welcome to the qualification for the class.
	Note for Instructor: Throughout this session, please monitor

	the session to ensure nothing inappropriate is being
Lachusalian	happened.
Icebreaker:	Start your session by delivering an icebreaker, this will
10 min	enable you and your team to start to build rapport and
	create a team presentation for the tasks ahead.
	The icebreaker below should work well at introductions and
	encouraging communication, but feel free to use others if
	you think they are more appropriate. It is important to
	encourage young people to get to know each other and build
	strong team links during the first hour; this will help to
	increase their motivation and communication throughout the sessions.
Introduction & Onboarding:	Provide a brief introduction of the qualification to the class
20mins	and play the "Onboarding Video or Presentation". In your
20111113	introduction cover the following:
	1. Explanation of the program and structure. (Kamyab jawan
	Program)
	2. How you will use your communication skills in your
	professional life.
	3. Key contacts and key information – e.g. role of teacher,
	mentor, and SEED. Policies and procedures (user agreements
	and "contact us" section). Everyone to go to the Group Rules
	tab at the top of their screen, read out the rules, and ask
	everyone to verbally agree. Ensure that the consequences
	are clear for using the platform outside of hours. (9am-8pm)
	4. What is up next for the next 2 weeks ahead so young
	people know what to expect (see pages 5-7 for an overview
	of the challenge). Allow young people to ask any questions
	about the session topic.
Team Activity Planning:	MENTOR: Explain to the whole team that you will now be
30 minutes	planning how to collaborate for the first and second
	collaborative Team Activities that will take place outside of
	the session. There will not be another session until the next
	session so this step is required because communicating and
	making decisions outside of a session requires a different strategy that must be agreed upon so that everyone knows
	what they are doing for this activity and how.
	"IDENTIFY ENTREPRENEURS" TEAM ACTIVITY
	"BRAINSTORMING SOCIAL PROBLEMS" TEAM
	ACTIVITY"
	As a team, collaborate on a creative brainstorm on social
	problems in your community. Vote on the areas you feel most
	passionate about as a team, then write down what change
	you would like to see happen.
	Make sure the teams have the opportunity to talk about how
	they want to work as a team through the activities e.g. when
	they want to complete the activities, how to communicate,
	the role of the project manager, etc. Make sure you allocate
	each young person a specific week that they are the project

	manager for the weekly activities and make a note of this.  Type up notes for their strategy if this is helpful - it can be included underneath the Team Contract.
Session Close:	MENTOR: Close the session with the opportunity for anyone
5 minutes	to ask any remaining questions.
	Instructor:
	Facilitate the wrap-up of the session. A quick reminder of
	what is coming up next and when the next session will be.

## MOTIVATIONAL LECTURES LINKS.

TOPIC	SPEAKER	<u>LINK</u>
How to Face	Qasim Ali Shah	https://www.youtube.com/watch?v=OrQte08Ml90
Problems In		
Life		
Just Control	Qasim Ali Shah	https://www.youtube.com/watch?v=JzFsyJt-w
<b>Your Emotions</b>		
How to	Qasim Ali Shah	https://www.youtube.com/watch?v=PhHAQEGehKc
Communicate		
Effectively		
Your ATTITUDE	Tony Robbins Les	https://www.youtube.com/watch?v=5fS3rj6eIFg
is Everything	Brown David	
	Goggins Jocko	
	Willink Wayne	
	Dyer Eckart Tolle	
<b>Control Your</b>	Jim Rohn	https://www.youtube.com/watch?v=chn86sH0O5U
<b>EMOTIONS</b>	Les Brown	
	TD Jakes	
	Tony Robbins	
Defeat Fear,	Shaykh Atif	https://www.youtube.com/watch?v=s10dzfbozd4
Build	Ahmed	
Confidence		
Wisdom of the	Learn Kurooji	https://www.youtube.com/watch?v=bEU7V5rJTtw
Eagle		
The Power of	Titan Man	https://www.youtube.com/watch?v=r8LJ5X2ejqU
ATTITUDE		
STOP WASTING	Arnold	https://www.youtube.com/watch?v=kzSBrJmXqdg
TIME	Schwarzenegger	
Risk of Success	Denzel	https://www.youtube.com/watch?v=tbnzAVRZ9Xc
	Washington	

### **SUCCESS STORY**

S. No	Key Information	Detail/Description
1.	Self & Family background	Amjad Ali, who lives in Sadiqabad, is an example of how hard work and perseverance can reap rich rewards.  He is a construction manager. After spending so many years in the industry, he learnt some skills of projects however he was lacking disciplined and professional tools to handle the projects. His limitation was not letting him to exceed his current portfolio.  His intention and resolve to learn new skills and recognitions lead him to project management trainings.
2.	How he came on board NAVTTC Training/ or got trained through any other source	Attended a formal training of project management from NAVTTC partner institute
3.	Post-training activities	Amjad Ali learnt ne skills and tools to effectively manage the larger projects. His company has lifted its portfolio from small housing projects to mega construction works. He has adopted the skills of knowledge areas to handle every aspect of the project.
4.	Message to others (under training)	Take the training opportunity seriously Impose self-discipline and ensure regularity Make Hard work pays in the end so be always ready for the same.

**Note:** Success story is a source of motivation for the trainees and can be presented in several ways/forms in a NAVTTC skill development course as under: -

- **1.** To call a passed out successful trainee of the institute. He will narrate his success story to the trainees in his own words and meet trainees as well.
- 2. To see and listen to a recorded video/clip (5 to 7 minutes) showing a successful trainee Audio-video recording that has to cover the above-mentioned points.\*
- **3.** The teacher displays the picture of a successful trainee (name, trade, institute, organization, job, earning, etc) and narrates his/her story in the teacher's own motivational words.

<sup>\*</sup> The online success stories of renowned professional can also be obtained from Annex-II

## Workplace/Institute Ethics Guide

Work ethic is a standard of conduct and values for job performance. The modern definition of what constitutes good work ethics often varies. Different businesses have different expectations. Work ethic is a belief that hard work and diligence have a moral benefit and an inherent ability, virtue, or value to strengthen character and individual abilities. It is a set of values-centered on the importance of work and manifested by determination or desire to work hard.

The following ten work ethics are defined as essential for student success:

#### 1. Attendance:

Be at work every day possible, plan your absences don't abuse leave time. Be punctual every day.

#### 2. Character:

Honesty is the single most important factor having a direct bearing on the final success of an individual, corporation, or product. Complete assigned tasks correctly and promptly. Look to improve your skills.

#### 3. Team Work:

The ability to get along with others including those you don't necessarily like. The ability to carry your weight and help others who are struggling. Recognize when to speak up with an idea and when to compromise by blend ideas together.

#### 4. Appearance:

Dress for success set your best foot forward, personal hygiene, good manner, remember that the first impression of who you are can last a lifetime

#### 5. Attitude:

Listen to suggestions and be positive, accept responsibility. If you make a mistake, admit it. Values workplace safety rules and precautions for personal and co-worker safety. Avoids unnecessary risks. Willing to learn new processes, systems, and procedures in light of changing responsibilities.

#### 6. **Productivity**:

Do the work correctly, quality and timelines are prized. Get along with fellows, cooperation is the key to productivity. Help out whenever asked, do extra without being asked. Take pride in your work, do things the best you know-how. Eagerly focuses energy on accomplishing tasks, also referred to as demonstrating ownership. Takes pride in work.

#### 7. Organizational Skills:

Make an effort to improve, learn ways to better yourself. Time management; utilize time and resources to get the most out of both. Take an appropriate approach to social interactions at work. Maintains focus on work responsibilities.

#### 8. Communication:

Written communication, being able to correctly write reports and memos. Verbal communications, being able to communicate one on one or to a group.

#### 9. Cooperation:

Follow institute rules and regulations, learn and follow expectations. Get along with fellows, cooperation is the key to productivity. Able to welcome and adapt to changing work situations and the application of new or different skills.

#### 10. Respect:

Work hard, work to the best of your ability. Carry out orders, do what's asked the first time. Show respect, accept, and acknowledge an individual's talents and knowledge. Respects diversity in the workplace, including showing due respect for different perspectives, opinions, and suggestions.