Government of Pakistan

National Vocational and Technical Training Commission

Prime Minister's Hunarmand Pakistan Program

"Skills for All"



Course Contents / Lesson Plan

Course Title: Textile Knitting (Knitting Machine Operator)

Duration: 6 Months

Revised Edition

Trainer Name			
Course Title	Textile Knitting (Knitting Machine Operator)		
Objectives and Expectations	Employable skills and hands-on practice for Graphic Designing and video editing		
	A Knitting Machine Operator, also called a Knitter, is an important job-role associated with Apparel Sector. The primary responsibility of a Knitting Machine Operator is to set up knitting machine, produce knitted fabric and maintain knitting machine as per industry standards.		
	A knitting machine operator is responsible for operating the machines according to knit fabrics and other articles according to yarns such as cotton wool, nylon and rayon etc. he must be able to set up the creels and install yarr to the machine(s) for further operation. He must also be able to identify the technical discrepancies, if any and fix them for smooth operations. He should be involved in maintenance of the equipment e.g. oiling and cleaning of the machinery.		
	Main Expectations: In short, the course under reference should be delivered by professional instructors in such a robust hands-on manner that the trainees are comfortably able to employ their skills for earning money (through wage/self-employment) at its conclusion. This course thus clearly goes beyond the domain of the traditional training practices in vogue and underscores an expectation that a market-centric approach will be adopted as the main driving force while delivering it. The instructors should therefore be experienced enough to be able to identify the training needs for the possible market roles available out there. Moreover, they should also know the strengths and weaknesses of each trainee to prepare them for such market roles during/after the training.		
	 i. Specially designed practical tasks to be performed by the trainees have been included in the Annexure-I to this document. The record of all tasks performed individually or in groups must be preserved by the management of the training Institute clearly labeling name, trade, session, etc so that these are ready to be physically inspected/verified through monitoring visits from time to time. The weekly distribution of tasks has also been indicated in the weekly lesson plan given in this document. ii. To materialize the main expectations, a special module on Job Search 		
	& Entrepreneurial Skills has been included in the latter part of this course (5 th & 6 th month) through which, the trainees will be made aware of the Job search techniques in the local as well as international job markets (Gulf countries). Awareness around the visa process and immigration laws of the most favored labor destination countries also		

- form a part of this module. Moreover, the trainees would also be encouraged to venture into self-employment and exposed to the main requirements in this regard. It is also expected that a sense of civic duties/roles and responsibilities will also be inculcated in the trainees to make them responsible citizens of the country.
- iii. A module on Work Place Ethics has also been included to highlight the importance of good and positive behavior in the workplace in the line with the best practices elsewhere in the world. An outline of such qualities has been given in the Appendix to this document. Its importance should be conveyed in a format that is attractive and interesting for the trainees such as through PPT slides +short video documentaries. Needless to say that if the training provider puts his heart and soul into these otherwise non-technical components, the image of the Pakistani workforce would undergo a positive transformation in the local as well as international job markets.

To maintain interest and motivation of the trainees throughout the course, modern techniques such as:

- Motivational Lectures
- Success Stories
- Case Studies

These techniques would be employed as an additional training tool wherever possible (these are explained in the subsequent section on Training Methodology).

Lastly, evaluation of the competencies acquired by the trainees will be done objectively at various stages of the training and a proper record of the same will be maintained. Suffice to say that for such evaluations, practical tasks would be designed by the training providers to gauge the problem-solving abilities of the trainees.

(i) Motivational Lectures

The proposed methodology for the training under reference employs motivation as a tool. Hence besides the purely technical content, a trainer is required to include elements of motivation in his/her lecture. To inspire the trainees to utilize the training opportunity to the full and strive towards professional excellence. Motivational lectures may also include general topics such as the importance of moral values and civic role & responsibilities as a Pakistani. A motivational lecture should be delivered with enough zeal to produce a deep impact on the trainees. It may comprise of the following:

- Clear Purpose to convey the message to trainees effectively.
- Personal Story to quote as an example to follow.
- Trainees Fit so that the situation is actionable by trainees and not represent a just idealism.
- Ending Points to persuade the trainees on changing themselves.

A good motivational lecture should help drive creativity, curiosity, and spark the desire needed for trainees to want to learn more.

The impact of a successful motivational strategy is amongst others commonly visible in increased class participation ratios. It increases the trainees' willingness to be engaged on the practical tasks for a longer time without boredom and loss of interest because they can see in their mind's eye where their hard work would take them in short (1-3 years); medium (3 -10 years)

and long term (more than 10 years).

As this tool is expected that the training providers would make arrangements for regular well planned motivational lectures as part of a coordinated strategy interspersed throughout the training period as suggested in the weekly lesson plans in this document.

Course-related motivational lectures online link is available in **Annexure-II**.

(ii) Success Stories

Another effective way of motivating the trainees is using Success Stories. Its inclusion in the weekly lesson plan at regular intervals has been recommended till the end of the training.

A success story may be disseminated orally, through a presentation, or using a video/documentary of someone that has risen to fortune, acclaim, or brilliant achievement. A success story shows how a person achieved his goal through hard work, dedication, and devotion. An inspiring success story contains compelling and significant facts articulated clearly and easily comprehendible words. Moreover, it is helpful if it is assumed that the reader/listener knows nothing of what is being revealed. The optimum impact is created when the story is revealed in the form of:-

- Directly in person (At least 2-3 cases must be arranged by the training institute)
- Through an audio/ videotaped message (2-3 high-quality videos must be arranged by the training institute)

It is expected that the training provider would collect relevant high-quality success stories for inclusion in the training as suggested in the weekly lesson plan given in this document.

Suggestive structure and sequence of a sample success story and its various shapes can be seen in **Annexure III**.

(iii) Case Studies

Where a situation allows, case studies can also be presented to the trainees to widen their understanding of the real-life specific problem/situation and to explore the solutions.

In simple terms, the case study method of teaching uses a real-life case example/a typical case to demonstrate a phenomenon in action and explain theoretical as well as practical aspects of the knowledge related to the same. It is an effective way to help the trainees comprehend in depth both the theoretical and practical aspects of the complex phenomenon in depth with ease. Case teaching can also stimulate the trainees to participate in discussions and thereby boost their confidence. It also makes the classroom atmosphere interesting thus maintaining the trainee interest in training till the end of the course.

Depending on suitability to the trade, the weekly lesson plan in this document may suggest case studies be presented to the trainees. The trainer may adopt a PowerPoint presentation or video format for such case studies whichever is deemed suitable but only those cases must be selected that are relevant and of a learning value.

The Trainees should be required and supervised to carefully analyze the cases.

Entry-level of trainees	For this purpose, they must be encouraged to inquire and collect specific information/data, actively participate in the discussions, and intended solutions to the problem/situation. Case studies can be implemented in the following ways: - i. A good quality trade-specific documentary (At least 2-3 documentaries must be arranged by the training institute) ii. Health &Safety case studies (2 cases regarding safety and industrial accidents must be arranged by the training institute) iii. Field visits(At least one visit to a trade-specific major industry/ site must be arranged by the training institute)
Learning Outcomes of the course	 By the end of this course, students will be able to: Acquire the operating skill and knowledge of Knitting Machine Operator along with minor maintenance of machine. Produce skilled manpower for Knitted Garments/ Hosiery Industry. Improve the level of skill of workers in industry and increase the economic potential of the country. Provide industry with skilled workers whose scope with job knowledge and skills are identified. Assist in human resources development by providing precise and assessed country's skilled manpower quantitatively, as well as qualitatively. Provide technical and vocational training which reflects the requirements of industry.
Course Execution Plan	The total duration of the course: 6 months (26 Weeks) Class hours: 4 hours per day Theory: 20% Practical: 80% Weekly hours: 20 hours per week Total contact hours: 520hours
Companies offering jobs in the respective trade	 Cottage Industry Garment Factories Entrepreneurship
Job Opportunities	 Knitting Machine Operator Knitting Foreman Knitting Machine Setter Knitting machine adjuster textile worker Knitting machine fixer Knitting machine fixer textile worker Knitting machine mender Knitting machine operator helper Knitting machine operator seamless hosiery Knitting pattern setter textile worker

No of Students	25
Learning Place	Classroom / Lab
Instructional Resources	https://textilesscholars.blogspot.com/2019/02/the-process-sequence-of-knitting-in.html The Process flow chart of knitting in the textile industry https://knittingviewsbd.com/basics-of-knitting-processing-of-knitted-fabric/https://www.youtube.com/watch?v=U1bk4Zl0Qvc Basic of Knitting Warp and Weft Knitting Mechanism How Knit Fabric Produces ? https://www.youtube.com/watch?v=4ECabZiSslU Working Principle of Circular Knitting Machine Ed Tech Digital Portfolio resource - http://gettingsmart.com/2015/06/every student-should-have-a-digital-portfolio/Digital Portfolio Best Practices resource - https://www.roberthalf.com/blog/writing-a-resume/3-digital-portfolio-best-
	practices-how-to-make-a-portfolio-that-pops

MODULES

Scheduled Weeks	Module Title	Learning Units	Remarks
Week 1	Introduction to Textile Knitting	 Motivational Lecture(For further detail please see Page No: 3& 4) Course Introduction Job market Course Applications Institute/work ethics Basics of Knitting Importance of knitting and knitted products Current innovations of knitting 	Home Assignment Task 1 Task 2 Details may be seen at Annexure- I
Week 2 Week 3 Week 4	Basic Knitting Techniques	 Success stories (For further detail please see Page No: 3& 4) Students are introduced to: Weft Knitting terminologies, structure and characteristics Warp Knitting terminologies, structure and characteristics Different knit stitches (Stocking stitch, garter, decrease, dip stitch, elongated stitch, increase, plaited stitch, yarn over) Different knitting Techniques (Basket, Bead Knitting, Bias Knitting, Binding / casting off, Bobble, Brioche Knitting, Button holes, Casting on, Double Knitting, etc.) 	 Task 3 Task 4 Task 5 Details may be seen at Annexure- I
Week 5 Week 6	Properties of fabric and fibers	 Motivational Lecture(For further detail please see Page No: 3& 4) Students are introduced to: Primary Properties of Textile Fibers ✓ Fiber length to width ratio, ✓ Fiber uniformity, ✓ Fiber strength and flexibility, ✓ Fiber extensibility and elasticity, and. ✓ Fiber cohesiveness., etc. Primary Properties of Textile Fabric ✓ Fabric Texture ✓ Fabric Colour 	 Task 6 <u>Details</u> <u>may be</u> <u>seen at</u> <u>Annexure-</u> <u>I</u> Monthly Test 1

Week 7 Week 8	Knitting Elements	 Success stories (For further detail please see Page No: 3& 4) Students are introduced to: Elements of knitting ✓ Needle ✓ Cam ✓ Sinker Design elements of knitting ✓ Different knitting styles (English Knitting (Throwing), Continental Knitting (Picking), Lever Knitting (Flicking), etc.) 	• Task 7 • Task 8 <u>Details</u> <u>may be</u> <u>seen at</u> <u>Annexure-</u> <u>I</u>
Week 9 Week 10	Material for Knitting	 Motivational Lecture(For further detail please see Page No: 3& 4) Students are introduced to: Types of raw materials used in knitting operations Quality of different types of yarn like cotton, wool, nylon, polyester, acrylic, polypropylene, viscose, lycra & other different types of yarns blends, etc. Difference in greiege yarn and dyed yarns. Method of storing raw material according to types of yarns as per desired design, production plan etc and category of yarns as per production plan. 	• Task 9 • Task 10 Details may be seen at Annexure- I
Week 11 Week 12	Different Knitting Machines	 Success stories (For further detail please see Page No: 3& 4) Students are introduced to: Types of Knitting Machines Circular Knit: Single Knit, Double knit Flat Knit: Accessories, Rib Knit machine, Socks & Gloves, etc. Hosiery Machines Warp Knitting: Raschel, Tricot Parts of Knitting Machine (Creel, Feeder, Needle, Needle Detector, Needle Track, Sinkers, Sinkers Ring, etc.) 	 Task 11 Task 12 Task 13 Details may be seen at Annexure- I

Week 13	Build your CV	Download professional CV template from any good site (https://www.coolfreecv.com or relevant) • Add Personal Information • Add Educational details • Add Experience/Portfolio • Add contact details/profile links	
Week 14	Knitting	Midterm ■ Motivational Lecture (For further	• Home
Week 15 Week 16	Operations	detail please see Page No: 3& 4)	Assignment
Week 17		 Students are introduced to: Technique of yarn knotting. Procedure of loading yarn into knitting creels. Fabric quality and checking parameters. Making of single knit, double knit and different types of knitted fabrics. Making of jacquard, seamless & seam fabrics & garments. Technique of fabric roll matching specifications of provided standard with the sample produced. Pantone matching, grey card, etc. 	 Task 14 Task 15 Details may be seen at Annexure- I
		 Fabric structure. Minor and major problems during production. (Holes, creasing, lines, yarn breakages, incorrect yarn tensions & joins, incorrect creeling, etc.) Quality parameters to be observed during monitoring of knitting operations. Understanding of different types of quality scaling systems. 	
	Create an	Create an account by following these steps:	
	account profile	Step 1: Personal Info Step 2: Professional Info	
	on Fiverr (at	Step 3: Linked Accounts	
	least two gigs) and Upwork	Step 4: Account Security	
Week 18 Week 19	Maintenance of Knitting Machine	 Success stories (For further detail please see Page No: 3& 4) Students are introduced to: Tools and equipment for replacing and installing needles, cams, cylinder and 	 Task 16 Task 17 Details may be seen at

Week 20	Employable	sinkers. Defects and problems faced during knitting operations regarding needles, cams, cylinder and sinkers. Procedure of installing sinkers of knitting machine. Reasons of needle breakage. Importance of replacement records of machine parts. Safety precautions during installing different machine parts. Guidelines to the Trainees for selection	<u>Annexure-</u> <u>I</u>
Week 21 Week 22	Project/Assign ment (7 weeks i.e. 20-26) besides regular classes. OR On the job training	of students employable project like final year project (FYP) Assign Independent project to each Trainee A project-based on trainee's aptitude and acquired skills. Designed by keeping in view the emerging trends in the local market as well as across the globe. The project idea may be based on Entrepreneur. Leading to successful employment. The duration of the project will be 6 weeks Ideas may be generated via different sites such as: https://loooprojects.org/ https://loooprojects.com/ https://loooprojects.com/ https://loooprojects.com	

		 Aims to provide 3 weeks of industrial training to the Trainees as part of the overall training program Ideal for the manufacturing trades As an alternative to the projects that involve expensive equipment Focuses on increasing Trainee's motivation, productivity, efficiency, and quick learning approach 	
	How to search and apply for jobs in at least two labor marketplace countries (KSA, UAE, etc.)	 Browse the following website and create an account on each website Bayt.com – The Middle East Leading Job Site Monster Gulf – The International Job Portal Gulf Talent – Jobs in Dubai and the Middle East Find the handy 'search' option at the top of your homepage to search for the jobs that best suit your skills. Select the job type from the first 'Job Type' drop-down menu, next, select the location from the second drop-down menu. Enter any keywords you want to use to find suitable job vacancies. On the results page you can search for part-time jobs only, full-time jobs only, employers only, or agencies only. Tick the boxes as appropriate to your search. Search for jobs by: Company Category Location All jobs Agency Industry 	
Week 23 Week 24	Professional practice methods& legal side of design	 Success stories (For further detail please see Page No: 3& 4) Students are introduced to: The standards that define the expectations of a professional designer The principles of integrity that 	

		demonstrate respect for the profession, for colleagues, for clients, for audiences or consumers, and society as a whole The perspectives of the design profession i.e. Understanding the profession, the meanings of environmental responsibility, copyright, and ethics What legalities are involved in professional design projects How to build strong professional proposals Copyrights, copyright infringement, plagiarism, crediting creators, purchasing online products, downloading 'free' content The do's and don'ts of how to price their time, effort, and creativity	
Week 25	Preparing your portfolio	 Motivational Lecture(For further detail please see Page No: 3& 4) Students are introduced to: The concept of design portfolios The concept of present design work/projects in a professional manner Websites that provide free portfolio hosting such as behance and dribble Creating a portfolio How to select work for presenting in your portfolio 	Final Assessment
Week 26	Entrepreneurshi p and Final Assessment in project	 Success stories (For further detail please see Page No: 3& 4) Job Market Searching Self-employment Introduction Fundamentals of Business Development Entrepreneurship Final Assessment 	

Tasks For Certificate in Textile Knitting (Knitting Machine Operator)

Task No.	Task	Description	
1.	Search knitted products	Search different knitted products of different regions and prepare a list with images	
2.	Research on current innovations of textile knitting	Research Latest developments in knitting industry and prepare a brief report	Week 1
3.	Comparison of Wrap and Weft Knitted fabrics and structure	Depreciate between Wrap and Weft Knitted fabrics and structure	Week 2
4.	Different knit stiches	Prepare a pictorial presentation including different knitting stiches with brief descriptions	Week 3 Week 4
5.	Different knitting techniques	Prepare and present a report on different knitting techniques according to the given instructions	
6.	Prepare a scrap book	Prepare a scrap book of different fabrics and fibers according to their properties and label each of them	
7.	Label the diagrams	Label the diagrams of different types of needles, CAM and sinkers, given by instructor.	
8.	Research on design elements of knitting		
9.	Prepare a scrap book	Prepare a scrap book of different knitting materials according to their properties and label each of them	Week 9
10.	Prepare a report	Prepare a report for defining different methods of storing different knitting raw materials	Week 10
11.	Label the diagrams	Label the diagrams of different parts of knitting machines	
12.	Prepare a presentation	Prepare a presentation of different knitting machines and define their properties	
13.	Prepare a CV	Prepare a CV to apply for a job in reputable organisation	Week 12
14.	Prepare a report	Research and prepare a report on the process of textile knitting	

15.	Create an account profile on Fiverr (at least two gigs) and Upwork	Create an account by following these steps: Step 1: Personal Info Step 2: Professional Info Step 3: Linked Accounts Step 4: Account Security	
16.	Prepare a log book	Prepare a maintenance log book which includes maintenance schedule (weekly, monthly or random) and add details of the parts/components maintained by candidate	Week 18
17.	Prepare a list of tools and equipment required for the maintenance of knitting machine	Prepare a list of tools and equipment required for the maintenance of knitting machine and add pictures also	Week 19

Textile Knitting (Knitting Machine Operator)

What is freelancing and how you can make money online - BBCURDU

https://www.youtube.com/watch?v=9jCJN3Ff0kA

What Is the Role of Good Manners in the Workplace? By Qasim Ali Shah | In Urdu

https://www.youtube.com/watch?v=Qi6Xn7yKIIQ

Hisham Sarwar Motivational Story | Pakistani Freelancer

https://www.youtube.com/watch?v=CHm_BH7xAXk

21 Yr Old Pakistani Fiverr Millionaire | 25-35 Lakhs a Month Income | Interview

https://www.youtube.com/watch?v=9WrmYYhr7S0

Success Story of a 23 Year - Old SEO Expert | How This Business Works | Urdu Hindi Punjabi

https://www.youtube.com/watch?v=tIQ0CWgszI0

Failure to Millionaire - How to Make Money Online | Fiverr Superhero Aaliyaan Success Story

https://www.youtube.com/watch?v=d1hocXWSpus

Annexure-II

SUGGESTIVE FORMAT AND SEQUENCE ORDER OF MOTIVATIONAL LECTURE.

Mentor

Mentors are provided an observation checklist form to evaluate and share their observational feedback on how students within each team engage and collaborate in a learning environment. The checklist is provided at two different points: Once towards the end of the course. The checklists are an opportunity for mentors to share their unique perspective on group dynamics based on various team activities, gameplay sessions, pitch preparation, and other sessions, giving insights on the nature of communication and teamwork taking place and how both learning outcomes and the student experience can be improved in the future.

Session-1 (Communication):

Please find below an overview of the activities taking place Session plan that will support your delivery and an overview of this session's activity.

Session- 1 OVERVIEW

Aims and Objectives:

- To introduce the communication skills and how it will work
- Get to know mentor and team build rapport and develop a strong sense of a team
- Provide an introduction to communication skills
- Team to collaborate on an activity sheet developing their communication, teamwork, and problem-solving
- Gain an understanding of participants' own communication skills rating at the start of the program

Activity:	Participant Time	Teacher Time	Mentor Time
Intro Attend and			
contribute to the			
scheduled.			
Understand good			
communication			
skills and how it			
works.			
Understand what			
good			
communication			
skills mean			
Understand what			
skills are important			
for good			
communication			
skills			
Key learning	Resources:		Enterprise skills
outcomes:			developed:

 Understand the communication skills and how it works. Understand what communication skills mean Understand what skills are important for communication skills 	 Podium Projector Computer Flip Chart Marker 	◆Communication◆Self Confidence◆Teamwork
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Schedule	Mentor Should do
Welcome:	Short welcome and ask the Mentor to introduce
5 min	him/herself.
	Provide a brief welcome to the qualification for the
	class.
	Note for Instructor: Throughout this session, please
	monitor the session to ensure nothing inappropriate is being happened.
Icebreaker:	Start your session by delivering an icebreaker, this will
10 min	enable you and your team to start to build rapport and
	create a team presentation for the tasks ahead.
	The icebreaker below should work well at introductions
	and encouraging communication, but feel free to use
	others if you think they are more appropriate. It is
	important to encourage young people to get to know each other and build strong team links during the first
	hour; this will help to increase their motivation and
	communication throughout the sessions.
Introduction &	Provide a brief introduction of the qualification to the
Onboarding:	class and play the "Onboarding Video or Presentation".
20mins	In your introduction cover the following:
	1. Explanation of the program and structure. (Kamyab
	jawan Program)
	2. How you will use your communication skills in your professional life.
	3. Key contacts and key information – e.g. role of
	teacher, mentor, and SEED. Policies and procedures
	(user agreements and "contact us" section). Everyone
	to go to the Group Rules tab at the top of their screen,
	read out the rules, and ask everyone to verbally agree.
	Ensure that the consequences are clear for using the
	platform outside of hours. (9am-8pm)
	4. What is up next for the next 2 weeks ahead so young
	people know what to expect (see pages 5-7 for an
	overview of the challenge). Allow young people to ask any questions about the session topic.
Team Activity Planning:	MENTOR: Explain to the whole team that you will now
30 minutes	be planning how to collaborate for the first and second
VV IIIIIIIIII	bo planning how to conductate for the first and second

collaborative Team Activities that will take place outside of the session. There will not be another session until the next session so this step is required because communicating and making decisions outside of a session requires a different strategy that must be agreed upon so that everyone knows what they are doing for this activity and how.

- "IDENTIFY ENTREPRENEURS" TEAM ACTIVITY
- "BRAINSTORMING SOCIAL PROBLEMS" TEAM ACTIVITY"

As a team, collaborate on a creative brainstorm on social problems in your community. Vote on the areas you feel most passionate about as a team, then write down what change you would like to see happen.

Make sure the teams have the opportunity to talk about how they want to work as a team through the activities e.g. when they want to complete the activities, how to communicate, the role of the project manager, etc.

Make sure you allocate each young person a specific week that they are the project manager for the weekly activities and make a note of this.

Type up notes for their strategy if this is helpful - it can be included underneath the Team Contract.

Session Close: 5 minutes

MENTOR: Close the session with the opportunity for anyone to ask any remaining questions. **Instructor:**

Facilitate the wrap-up of the session. A quick reminder of what is coming up next and when the next session will be.

MOTIVATIONAL LECTURES LINKS.

TOPIC	SPEAKER	LINK
How to Face Problems In Life	Qasim Ali Shah	https://www.youtube.com/watch?v=OrQte08Ml90
Just Control Your Emotions	Qasim Ali Shah	https://www.youtube.com/watch?v=JzFsyJt-w
How to Communicat e Effectively	Qasim Ali Shah	https://www.youtube.com/watch?v=PhHAQEGehKc
Your ATTITUDE is Everything	Tony Robbins Les Brown David Goggins Jocko Willink Wayne Dyer Eckart Tolle	https://www.youtube.com/watch?v=5fS3rj6eIFg
Control Your EMOTIONS	Jim Rohn Les Brown TD Jakes Tony Robbins	https://www.youtube.com/watch?v=chn86sH0O5U
Defeat Fear, Build Confidence	Shaykh Atif Ahmed	https://www.youtube.com/watch?v=s10dzfbozd4
Wisdom of the Eagle	Learn Kurooji	https://www.youtube.com/watch?v=bEU7V5rJTtw
The Power of ATTITUDE	Titan Man	https://www.youtube.com/watch?v=r8LJ5X2ejqU
STOP WASTING TIME	Arnold Schwarzenegge r	https://www.youtube.com/watch?v=kzSBrJmXqdg
Risk of Success	Denzel Washington	https://www.youtube.com/watch?v=tbnzAVRZ9Xc

SUCCESS STORY

S. No	Key Information	Detail/Description
1.	Self & Family background	Mariya Mumtaz, who lives in Faisalabad, is an example of how hard work and perseverance can reap rich rewards when working in textile sector. Mariya has had to work hard to differentiate himself and stay true to his goal.
		Mariya decided to forge her own path and opened her own textile unit. She then launched her own brand. Today, Mariya is known for her trademark upscale home furnishing, apparel, etc. The advice she gives to aspiring new commers is "Don't be afraid to take time to learn. It's good to work for other people. I worked for others for 20 years. They paid me to learn."
2.	How he came on board NAVTTC Training/ or got trained through any other source	Certification in Textile designing from STEPS (NAVTTC partner institute)
3.	Post-training activities	Mariya's area of expertise is in textile design. In his first month she pitched mostly for minor projects. But it wasn't so simple. In the first few weeks, she didn't hear back from even a single client, despite pitching for dozens of projects.
		"I needed to understand what worked, so I read blogs, participated in forums, and analyzed profiles of successful freelancers. It was an uphill struggle, but I didn't want to give up," he explains.
		Mariya says she understands why clients would be apprehensive giving projects to untested freelancers. They have hundreds of options to choose from, he explains, and to give a project to someone with no experience requires a strong leap of faith.
		A slow stream of projects started to come Mariya's way. Within a few months, she was landing an average of a hundred projects every month, with a large number of repeat clients. He also expanded the range of her professional services.
		But she's had to face her fair share of challenges too. The shoddy state of internet infrastructure in her city,

		Faisalabad, threatened to derail her career. "Sometimes I haven't had connectivity for two days straight," she explains. "That's unthinkable for someone who makes her livelihood on the internet."
4.	Message to others (under training)	Take the training opportunity seriously Impose self-discipline and ensure regularity Make Hard work pays in the end so be always ready for the same.

Note: Success story is a source of motivation for the trainees and can be presented in several ways/forms in a NAVTTC skill development course as under: -

- **1.** To call a passed out successful trainee of the institute. He will narrate his success story to the trainees in his own words and meet trainees as well.
- **2.** To see and listen to a recorded video/clip (5 to 7 minutes) showing a successful trainee Audio-video recording that has to cover the above-mentioned points.*
- **3.** The teacher displays the picture of a successful trainee (name, trade, institute, organization, job, earning, etc) and narrates his/her story in the teacher's own motivational words.

^{*} The online success stories of renowned professional can also be obtained from Annex-II

Workplace/Institute Ethics Guide

Work ethic is a standard of conduct and values for job performance. The modern definition of what constitutes good work ethics often varies. Different businesses have different expectations. Work ethic is a belief that hard work and diligence have a moral benefit and an inherent ability, virtue, or value to strengthen character and individual abilities. It is a set of values-centered on the importance of work and manifested by determination or desire to work hard.

The following ten work ethics are defined as essential for student success:

1. Attendance:

Be at work every day possible, plan your absences don't abuse leave time. Be punctual every day.

2. Character:

Honesty is the single most important factor having a direct bearing on the final success of an individual, corporation, or product. Complete assigned tasks correctly and promptly. Look to improve your skills.

3. Team Work:

The ability to get along with others including those you don't necessarily like. The ability to carry your weight and help others who are struggling. Recognize when to speak up with an idea and when to compromise by blend ideas together.

4. Appearance:

Dress for success set your best foot forward, personal hygiene, good manner, remember that the first impression of who you are can last a lifetime

5. Attitude:

Listen to suggestions and be positive, accept responsibility. If you make a mistake, admit it. Values workplace safety rules and precautions for personal and co-worker safety. Avoids unnecessary risks. Willing to learn new processes, systems, and procedures in light of changing responsibilities.

6. Productivity:

Do the work correctly, quality and timelines are prized. Get along with fellows, cooperation is the key to productivity. Help out whenever asked, do extra without being asked. Take pride in your work, do things the best you know-how. Eagerly focuses energy on accomplishing tasks, also referred to as demonstrating ownership. Takes pride in work.

7. Organizational Skills:

Make an effort to improve, learn ways to better yourself. Time management; utilize time and resources to get the most out of both. Take an appropriate approach to social interactions at work. Maintains focus on work responsibilities.

8. Communication:

Written communication, being able to correctly write reports and memos. Verbal communications, being able to communicate one on one or to a group.

9. Cooperation:

Follow institute rules and regulations, learn and follow expectations. Get along with fellows, cooperation is the key to productivity. Able to welcome and adapt to changing work situations and the application of new or different skills.

10. Respect:

Work hard, work to the best of your ability. Carry out orders, do what's asked the first time. Show respect, accept, and acknowledge an individual's talents and knowledge. Respects diversity in the workplace, including showing due respect for different perspectives, opinions, and suggestions.